## My Approach To The Prepurchase Examination

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## My Approach To The Prepurchase Examination

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#### The Prepurchase Examination

- ▶ "Point in time" evaluation
- ► Identify problems that may hinder performance
- ► Risk assessment survey and not "pass / fail" examination
- ➤ Provide information to buyer to make informed decision



#### The Prepurchase Examination



Recognized findings evaluated in light of:

- ▶ Intended use
- ► Potential impact on performance
- ► Scientific data
- ► Buyers willingness to accept risk

## Philosophy of the Prepurchase Examination

- ► Important part of practice and equine industry
- ► Must enjoy risk assessment evaluation
- ► Communication is important
- ► Veterinarian works for the buyer/buyer's agent
- ► Decision to purchase rests with buyer
- ▶ Implied conflict of interest must be dealt with
- ► Extent of examination determined initially

### Philosophy of the Prepurchase Examination

- ► Full disclosure from seller important- can be challenging
- ► Identify current problems and assess relative clinical significance
- ► Identify "areas of concern" that may have potential limit to performance
- ► Perform all procedures necessary to acquire adequate information

## Philosophy of the Prepurchase Examination

- ▶ Buyer or agent available for communication
- ► Verbal summary and detailed written report provided to buyer should include:
  - Opinion on the medical aspects of the horse and how they may impact intended use
  - Opinion based on experience, scientific data, experience of other practitioners, and instinctive aspect of "fit" for the horse

## Philosophy of the Prepurchase Examination

Financial remuneration:

- ► Time for examination
- ▶ Personnel utilized
- **▶** Technology
- ► Ancillary testing
- ► Information compilation and dissemination



#### The Prepurchase Examination

- ► Major considerations
  - Allow sufficient time
  - Assistance personnel
  - Adequate and safe area
  - Buyer and seller information with appropriate contacts, including agents

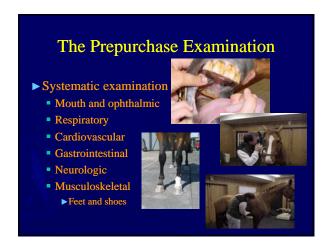








## The Prepurchase Examination Behavioral aspects: Intended use During examination Specific items Vices Liability? Can be deal breaker



#### The Prepurchase Examination

#### Musculoskeletal:

- ► At rest vs. movement
  - Personal preference
  - Insight into concerns
  - Systematic approach
  - Systems analysis
- ► Risk Assessment



#### The Prepurchase Examination

- ► Examination at rest:
  - Conformation
  - Hoof testers
  - Muscle symmetry
  - Palpation neck, back and pelvis
  - Palpation of tendons and ligaments
  - Assessment of joints
  - Passive flexion





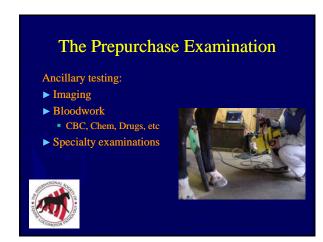
#### The Prepurchase Examination

#### Examination at movement:

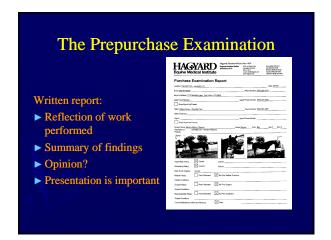
- ► In hand
- ► Lunge line
- ▶ Dynamic flexion tests
- ► Ridden or harness
- ► Competition or schooling at intended level
- ► Gait analysis systems
- ▶ Post movement exam











#### The Problem Prepurchase Examination

Liability issues relating to findings or non-findings:

- ► Missing a relevant condition
- ▶ Not informing of a condition or a finding
- ► Improper assessment of a finding



#### The Problem Prepurchase Examination

- ► Release of examination results/ information
- ► Injury to horse
- ► Injury to persons



#### The Problem Prepurchase Examination

Dissatisfaction from buyer/buyer's agent:

- ► Communication problem
- ▶ Reports not timely
- ► Lack of follow through with examination items
   Insurance forms

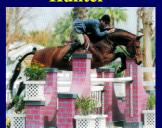
  - Bloodwork results- Drugs
  - Information to regular vet or second opinion
- ► Omission of requested service
- ▶ Price of examination- rare

## The Problem Prepurchase Examination

Dissatisfaction from seller/seller's agent:

- ► Impression that veterinarian was cause of horse not selling
- ► Examination was too strenuous/rigid/tough
- ► Not given access to examination findings
- ➤ Veterinarian unaware of performance requirements of intended use.

#### PPE Case - WB, 10yr, Geld, Hunter





- ► Buyer tried horse 2X at show- actively competing last four months
- ► Buyer- "perfect fit for my daughter"
- ➤ Buyer- "has to be done before we leave on Sunday"



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- ► Horse given 500mg Banamine ~ 33 hr previous
- ▶ Blood draw for PPE medication screen
- ► No apparent lameness present on hard or soft ground, or when observed ridden on show ring surface
- ► All flexion tests considered negative



#### PPE Case 1

- ➤ Radiographs- RH fetlock osteochondral fragment caudal emenence of proximal
- Similar in appearance to radiographs from 3 years previous (seller "forgot" she had rads of area)
- Opinion to buyer-findings of low risk for complications at intended use
   Rads and PPE findings sent to buyer's veterinarian



- ▶ Bloodwork- positive for Banamine
- ▶ Buyer's veterinarian
  - "Major concern" with OCD fragment present
  - Consulted with surgeon- "immediate" surgical removal recommended for future soundness
- ► Buyer "torn" really wants horse
- ► Offer nuclear scintigraphy for physiologic assessment of inflammation to area

- ➤ Bone Scan results- no significantly increased uptake of isotope in RH fetlock (slightly more diffuse LH fetlock uptake)
- ► Clinical re-examination-
  - No lameness present, flexion tests- negative



#### PPE Case 1

- ▶ Buyer purchases horse
  - Champion at 1st show
  - Reserve Champion at 2<sup>nd</sup> show
  - Champion at 3<sup>rd</sup> show



- ► Three (3) months post PPE- Buyer calls seller's agent-
  - "Horse refused at fences twice with her daughtermust be OCD chips"
  - Horse had not been examined by veterinarian
  - Threatens lawsuit and discrediting of seller's agent (trainer) as a representative of sale horses
- ► Horse returned to/taken back by seller

12 yr, DWB, Fe, Jumper





#### PPE Case 2

- ► Horse to continue at Jr Jumper- 4'6"-4'9"
- ► Treated by same veterinary practice last 3 ½ yrs
- ► Horse moved to new trainer 14+ months ago
- ▶ PPE at horse show- competed well for 3 consecutive weeks
  - Seller's agent (trainer) to supply medical history
  - Injected Stifles, hocks, front coffin joints ~ 5 wks ago
  - Shoeing changes recently at show

- ► No medication last 60 hrs- showed on ReguMate, medroxyprogesterone, estrone sulfate, Bute, Ketofen, Dexamethasone (1st wk only), Magnesium chloride (1st wk only), Adequan/Legend weekly
- ► Buyer obtained competition records last 3 yearssimilar "success" and no "gaps" in competition schedule

- **▶** Shoes
  - Front- bar shoes w/ frog support pads and pour-in acrylic
  - Hind- square toes, small wedge pad, LH mildly reactive to tongs medial heel
- ► Muscle spasms to palpation lower back/croup- mild to moderate bilaterally
- ► Slight decreased ROM to left with neck
- ► Mild increased effusion L tibiotarsal joint

#### PPE Case 2

- ► No lameness hard or soft ground on lunge
  - Fluid, forward, balanced stride
- ► No lameness/gait variations when ridden
  - Solid stride with no change from lunge
  - Lead changes, transitions fluid
- ▶ RF lower leg flexion- (1/5) for 3 strides



#### PPE Case 2

- ▶ Radiographic findings-
  - Mild OA distal tarsal joints bilaterally
  - Small osteochondral fragment DIRT left tarsus
  - Mild bony remodeling bilateral front fetlock joint margins

    Symmetrical changes bilateral navicular bones

  - Smooth exostosis right and left front MC2
- ► Ultrasonographic findings-
  - Neck/back- mild sporadic vertebral facet changes
- ▶ Bloodwork- normal, no drugs detected

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- ► Medical history (3 ½ yrs ago to 14 months ago)
  - Hocks injected 2X
  - Front coffin joints injected 3X
  - LF fetlock lameness- injected, meds and rest
  - RF foot abscess
  - Adequan- 2X/month
  - Legend- 1X/month
  - Routine preventative care plus one colic episode and one

#### PPE Case 2

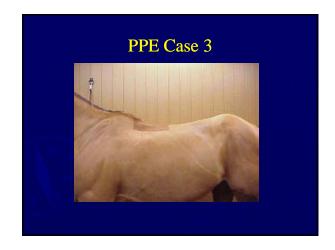
- ► Musculoskeletal treatments (recent 14 months)
  - Hocks injected 3X, Hind fetlocks injected 2X
  - Front coffin joints injected 2X

  - Navicular bursas injected 1X
     Neck vertebral articular facets injected 2X
     Sacroiliac injected 1X, Back injected 2X, Mesotherapy 3X
  - Patellar ligaments blistered 2X, Gluteal muscles blistered 1X
  - Stifles injected 2X, Left coxofemoral joint injected 1X, Left Sciatic nerve region injected 1X
     Shockwave therapy (back and splints)- 11 treatments
     Subdermal injection treatment- shoulders 1X

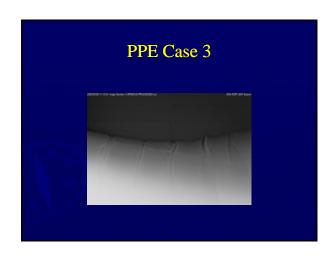
- ▶ Presenting complaints with recent treatments
  - No lameness > (1/5), No flexion test > (1+-2/5)
  - No lameness > (1/5), No flexion test > (14-2/5)
     Stiffness to right, Hard to turn, Swapping leads, "Catching stifles", Jumping to the right, Landing "backed off", "weak" off the ground, No push from behind, Sore-footed after shoeing, Left hind shortness and not coming under herself, Won't round up in her work, "Tight" in her back, Lacks freedom in front end/pulled rails, Jumping flat, Doesn't feel even/comes out stiff, "Bearing down" on the front end, "Loose" stifles, Trouble carrying herself over fences
- ▶ Discussion ?

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# PPE Case 2 Buyer declined purchase!



- ► 10 year old NZL TB recently brought into the USA for resale
- ► Moderate to severe response to palpation of the back during the PPE
- ► Trainer reported gelding acted "cold backed" when being tacked up
- ► Limited flexibility to back under saddle



#### PPE CASE 4

- > 9 year old upper level dressage WB gelding recently sent to USA from Germany for resale
   ► •Moderate effusion palpated within medial femorotibial joint
- of R stifle
- ➤ •Shortened anterior phase of the RH stride in both directions under saddle
- ▶ •Some difficulty maintaining canter leads



- ► 15 yr old WB Grand Prix dressage schoolmaster in active competition
- ► •Mild to moderate effusion noted in both front coffin joints
- ► •Moderate response to flexion of both lower forelimbs
- ► •Navicular films raised considerable concerns



## The Prepurchase Examination Summary

- ► Frequent part of Sport Horse practice
- ► Can elect to do or not do
- ► Be thorough in all aspects
- ► Develop your own parameters in assessing risk management for the intended use
- ► Keep good records and access to results of all other imaging, testing

